

# BetMakers Technology Group Ltd

ACN 164 521 395

## Remuneration Policy

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### 1. Introduction

- 1.1 Remuneration is overseen by the nomination and remuneration committee, a committee of the board of directors of BetMakers Technology Group ACN 164 521 395 (the **Company** and, together with its controlled entities, the **Group**) (**Nomination and Remuneration Committee**).
- 1.2 The objective of the Nomination and Remuneration Committee (as established by the Board from time to time) is to help the board of directors of the Company (**Board**) to ensure that the Group:
  - (a) has coherent remuneration policies and practices to attract, motivate and retain executives and directors who will create value for shareholders and who are appropriately skilled and diverse;
  - (b) observes those remuneration policies and practices;
  - (c) fairly and responsibly rewards executives having regard to Group and individual performance, the performance of the executives and the general external pay environment; and
  - (d) will integrate human capital and organisational issues into its overall business strategy.

### 2. Principles

- 2.1 In order to fulfil the role of the Nomination and Remuneration Committee set out above, its members must refer to the following principles when developing recommendations to the Board regarding remuneration:
  - (a) motivating the directors and management to pursue the Group's long-term growth and success without rewarding conduct that is contrary to the Group's values or risk appetite;
  - (b) demonstrating a clear relationship between the Group's overall performance and the performance of individuals;
  - (c) considering the implications for the Group's reputation and standing in the community if it is seen to pay excessive remuneration to directors and senior executives;
  - (d) balancing the Company's commercial interest in controlling expenses; and
  - (e) complying with all relevant legal and regulatory provisions.

### 3. Remuneration packages

- 3.1 Remuneration may incorporate fixed and variable components with both a short-term and long-term focus.

3.2 In respect of executive remuneration, remuneration packages should include an appropriate balance of fixed and performance-based remuneration and may contain any or all of the following:

(a) Fixed remuneration

Any fixed remuneration component should:

- (i) be reasonable and fair;
- (ii) take into account the Group's legal and industrial obligations and labour market conditions;
- (iii) be relative to the scale of the Group's business; and
- (iv) reflect core performance requirements and expectations.

(b) Performance-based remuneration

Any performance-based remuneration should:

- (i) take into account individual and corporate performance; and
- (ii) be linked to clearly-specified performance targets, which should be:
  - (A) aligned to the Group's short, medium and longer-term performance objectives; and
  - (B) appropriate to its circumstances, purpose, strategic goals, values and risk appetite; and
- (iii) not be used to reward conduct that is contrary to the Group's values or risk appetite.

(c) Equity-based remuneration

Equity-based remuneration can include options, performance rights or performance shares and is especially effective when linked to hurdles that are aligned to the Group's short, medium and longer-term performance objectives. However, they should be designed so that they do not lead to 'short-termism' on the part of senior executives or the taking of undue risks.

(d) Termination payments

Termination payments should be agreed in advance, and any agreement should clearly address what will happen in the case of early termination. There should be no payment for removal for misconduct.

3.3 In respect of non-executive director remuneration, remuneration packages could contain cash fees, superannuation contributions and non-cash benefits in lieu of fees (such as salary sacrifice into superannuation or equity) and may contain any or all of the following:

- (a) Fixed remuneration – this should reflect the time commitment and responsibilities of the role; and
- (b) Equity-based remuneration - if shareholders have approved such an allocation in accordance with the ASX Listing Rules. However, non-executive directors generally should not receive options or performance shares or other securities with performance hurdles attached as part of their remuneration as it may lead to bias in their decision-making and compromise their independence.

3.4 Non-executive director remuneration packages should not include:

- (a) Performance-based remuneration – as it may lead to bias in their decision-making and compromise their independence; and
- (b) Termination payments – non-executive directors should not be provided with retirement benefits other than superannuation.

- 3.5 Remuneration will be reviewed as and when required with consideration given to individuals' performance and their contribution to the Company's success (against measurable key performance indicators), external market relativities, shareholders' interests and desired market positioning.

**4. Assessing remuneration**

- 4.1 The Nomination and Remuneration Committee will make a recommendation to the Board regarding the remuneration of executives having regard to various factors including performance and any recommendations made by the chief executive officer of the Company and its executives, compensation consultants and internal and external legal, accounting or other advisers.
- 4.2 The Nomination and Remuneration Committee will also make a recommendation to the Board regarding the remuneration of non-executive directors having regard to, amongst other things, any recommendations made by compensation consultants and/or internal and external legal, accounting or other advisers.

**5. Review and changes to this policy**

- 5.1 The Nomination and Remuneration Committee will review this policy as often as it considers necessary.

**6. Approved and adopted**

- 6.1 This policy was amended, approved and adopted by the Board on 25 August 2020.